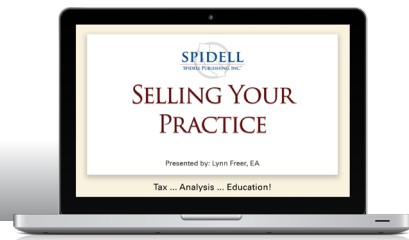




Selling Your Practice



Live Webinar
 Tuesday, June 11
 10:00 a.m. to Noon PT

On-Demand Webinar
 Available by June 18

\$97

With this two-hour course, you will:

- Consider the alternatives to walking out the door right away
- Learn the five factors that will increase the value of your practice
- See why gross revenue is the starting point, not the ending point for valuing your practice
- Understand critical disclosure requirements: what you can and can't disclose
- Uncover when a noncompete agreement may not be worth the paper it is printed on
- Plan for tax consequences of the sale of the practice
- See how to compute tax on the installment sale if the price is reduced
- Get tax consequences of repossessing the practice
- Avoid 18 mistakes in selling your practice

Designation	CPE Hours
CPA	1 Tax, 1 Business Management
EA	1 Federal Tax
CRTP (CTEC)	1 Federal Tax
Attorney	1.5 General MCLE

Webinar features:

- 2 hours of CPE for one attendee
- Unlimited number of people may watch and listen on one computer and print course outline
- PDFs of reference manual and PowerPoint slides
- Add CPE for only \$20 per additional attendee*

Presented by: Lynn Freer, EA



Lynn "Ms. California Tax" Freer is President of Spidell Publishing, Inc.® She works closely with all state tax agencies and is often consulted for input on policy decisions. She always has the inside information on what's happening at the state level because she devotes herself full time to analyzing, writing about, and teaching California tax law and procedures. Lynn speaks at Spidell's annual Federal and California Tax Update Seminars, as well as many other seminars and webinars.



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